

LENDER UPDATES

September 2022

- I. **HCA (Hyundai/Kia/Genesis) – F&I Sentinel**
HCA will require approval of Excess Wear and Use Waivers (“EWU”).
DEADLINE: November 1, 2022
STATUS: EWU forms have been filed and are pending final HCA approval.

- II. **Volkswagen Credit Inc. and Audi Financial Services ("VCI") - F&I Sentinel**
DEADLINE: January 1, 2023
PRODUCT(S): PPM and Vehicle Protection Products (e.g., Anti-theft and appearance product warranties)
STATUS: VPP forms have been filed and are pending final VCI approval.

- III. **First Investors Financial Services and Stellantis Financial Services - F&I Sentinel**
FIFS and Stellantis will require F&I approval prior to funding the following products:
PRODUCT(S):
 - GAP Waiver
 - Vehicle Service Contracts
 - Standalone Tire and Wheel
 - Standalone Windshield Repair or Replacement
 - Standalone Key FOB Protection
 - Standalone Paintless Dent Repair
 - Ancillary Product Bundles
 - Prepaid Maintenance Agreements
 - Vehicle Protection ProductsDEADLINE: April 15, 2023
STATUS: Under review

- IV. **All Lenders**
Implementation of California GAP waivers.
DEADLINE: January 1, 2023
STATUS: CA GAP waivers have been filed with all applicable lenders and are pending final approval.

- V. **VCI & SETF**
With the passage of FL HB 749, marketing material/brochures previously filed with these lenders in connection with a form filing must be updated to comply with changes that will be effective 3/1/2023. Any form approval that was submitted w/marketing material must submit a law change submission.
DEADLINE: March 1, 2023
STATUS: Under review w/marketing

- VI. **TFS & MFS**
Key Fob service contracts will be subject to approval by F & I Sentinel.
DEADLINE: May 1, 2023
STATUS: Under review